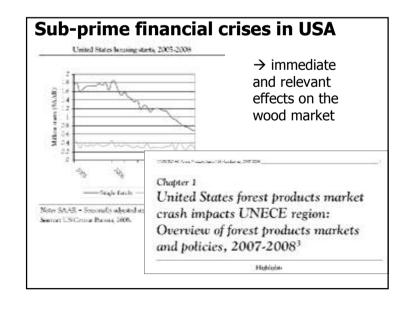
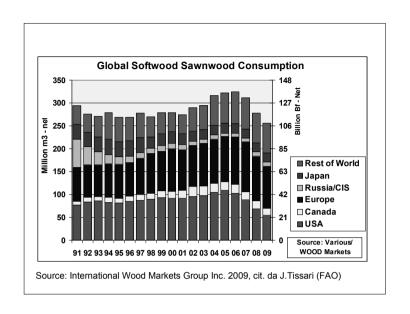
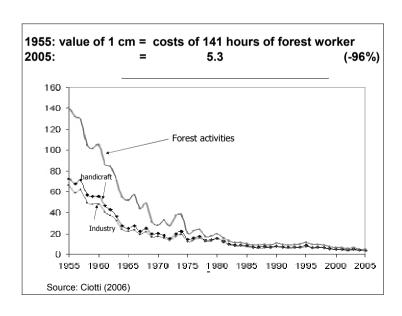


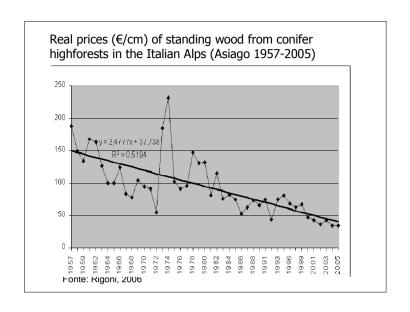
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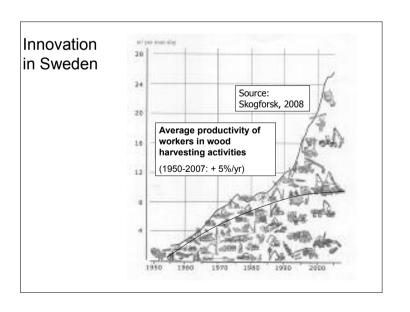
- Introduction: background context
- New tools for income generation:
 - Government mediated schemes
 - Voluntary contractual agreements
- Conclusions











A clear trend: concentration of forest products supply

	% on the total industrial wood	
	2000	2050
Primary forests	22	5
Secondary forests irregularly managed	14	10
Secondary forests regularly managed	30	10
Plantations with native species	24	25
Plantations with exotic species	10	50

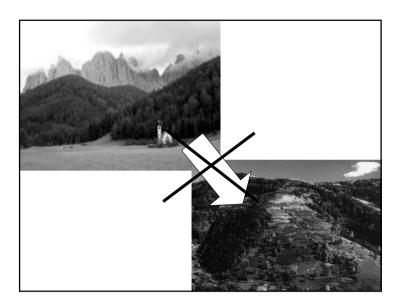
Source: Sedjo, 2001 - FAO study



Within 2050, 75% of the total supply of industrial timber will come from plantations (50% p. with exotic species)

... on the contrary: income deriving from timber sales and mushrooms picking permit sales in Asiago Municipality (North-east Italian Alps)





Till the recent past

Optimization of timber production,
Considerando impersation of timber production,
selvicoltura "vicina alla pitura" delle nostre aree montane è spesso ecc micamente insostenibile

Command and control polices



forest abandonment (policy failures)

In the future

New markets potentials



Development of local entrepreneurship Voluntary tools



A. Public Payment Schemes: direct payments to forest owners for management practices that protect water quality (EC Regulation 1698/2005 for Rural Development 2007-2013)

B. Government-mediated schemes:

- Payments for the water catchment areas
- C offset ("regulated" institutional market)
- Property rights regulation for NWFP&S

C. Voluntary contractual arrangements between private agents:

- Drinkable water supply
- C offset (voluntary market)
- Certification and labeling → premium price or stable market share

An increasing role of public regulation

PES definitions

PES: one environmental service being sold in a market, in a voluntary transition, bought by at least one consumer, sold at least by one producer, conditional to the continuity of the supply in time (Wunder, 2005)

Include:

- C-sequestration
- · influence on water regimes
- landscape beauty
- biodiversity
- · bundled services

B. Government-mediated schemes

- Payments for drinkable water provision
- C offset ("regulated" C credit market)
- Property rights regulation for NWFPs

National Frame Law on Water provision in Italy

Law 36/1994 establishing the right by the Regions to define a fixed compensation (till 6% of the water tariff paid by final consumers) for the management cost of the water catchment areas.

The law has been applied in two Regions (Piedmont and Emilia Romagna)

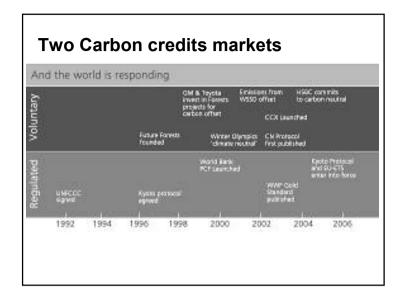


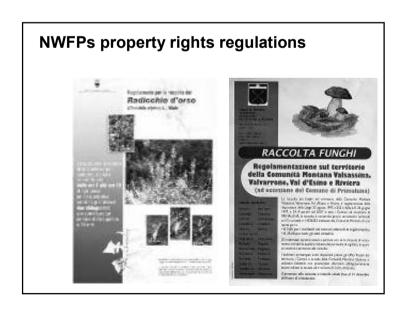
The "regulated" Carbon credit market

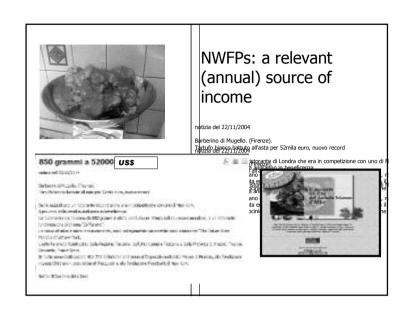
3 "mechanisms":

Only 3 forest investments approved till now!

- Clean Development Mechanism (CDM): forest investments in LDCs
- Joint Implementation (JI)
- Emission Trading (ET) → in EU = ETS (ET Scheme): forest and farm activities have been excluded (Dir. 87/2003)









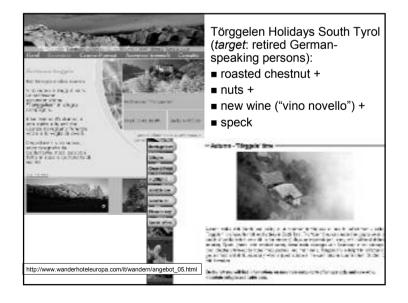
NWFPs = *imago* products for a territory ("Territorial marketing")

- Environmentally friendly products
- Strong link with local culture and traditions
- New "Slow food" culture









(Italia)



← Adoption of a chestnut



Fonte: Wiesinger, 2009

Mineral water Vittel (Vosges, North-east France)

Agreements (30 yrs) with land owners to reduce the use of Nitrogen fertilizers and to respect best management practices



- 1) 200 €/ha/yr to the land owners as compensation of mised income
- 2) Technical assistance (free of charge)
- 3) Other financial incentives for structural investments by land owners

C. Voluntary contractual arrangements between private agents (normally

innovative services)

- Drinkable water supply
- C offset (voluntary market)
- Certification and labeling → premium price or stable market share
- Many other innovative investments

Development of forestry investments for carbon markets in the voluntary market

Positive aspects:

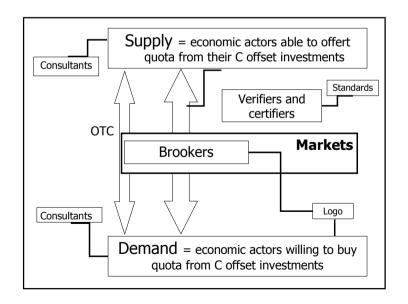
- active role of civil society
- the flexibility of the investments (avoided deforestation REDD projects)
- the leading position played by the forest sector
- setting the stage for future developments in the regulated markets

7









Voluntary carbon market



Chicago Climate Exchange (CCX)

Over-the-counter (OTC) market

CCX is a structured and closely monitored cap-and-trade system that organizations join voluntarily.

Outside of CCX, one finds a wide range of voluntary transactions that are not driven by an emissions cap, and do not, for the most part, trade on a formal exchange. This mass of transactions is referred as the over-the-counter (OTC) market.

Because this OTC market transacts on a highly fragmented deal-by-deal

basis, it is extremely difficult for stakeholders to both track and navigate.

VERs

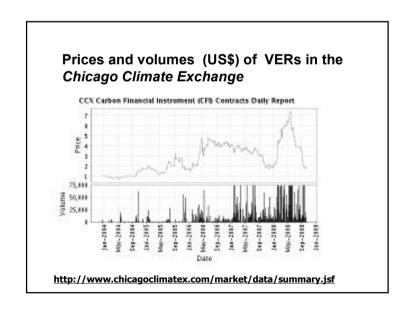
■ VERs (*Verified Emission Reductions*).

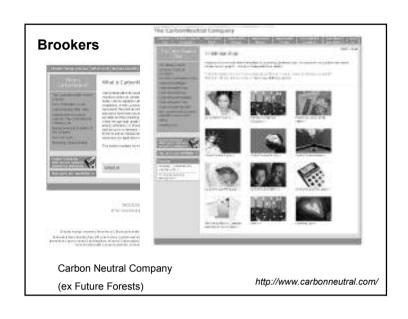
 $1 \text{ t CO}_2 = 1 \text{ VER.}$

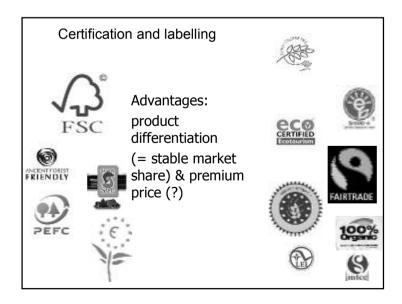
Largest VERs market: Chicago Climate Exchage (CCX).
1 VER = 5 \$ (3.2 €) (1 ETS = 35 \$; 22.1 €)









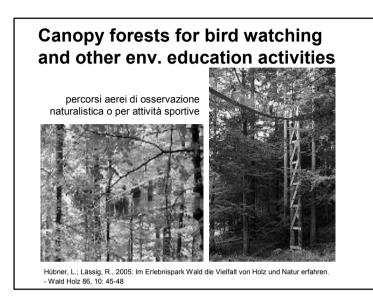


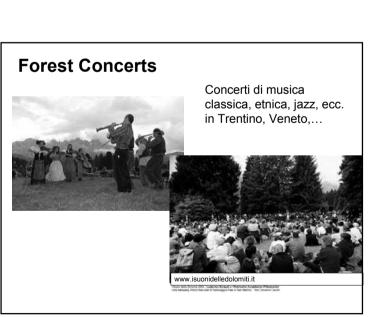
Problems

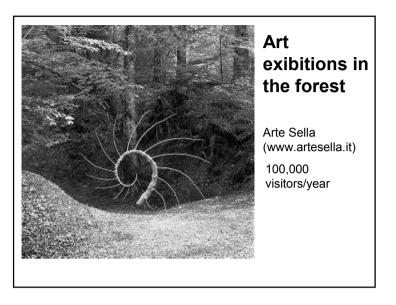
For forest C offset investments there are some serious problems related to:

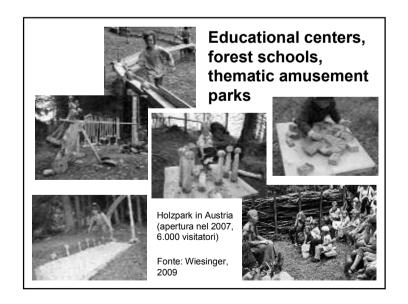
- Non-permanence
- Baseline and C sinks monitoring, verification
- Leakage
- Additionality
 (moreover: problem of scale large project have less transaction costs)





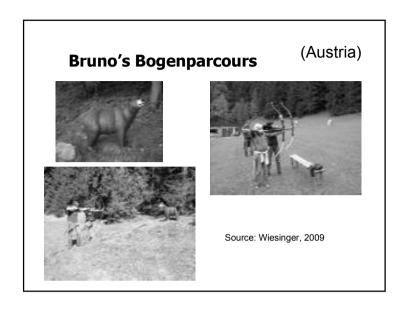




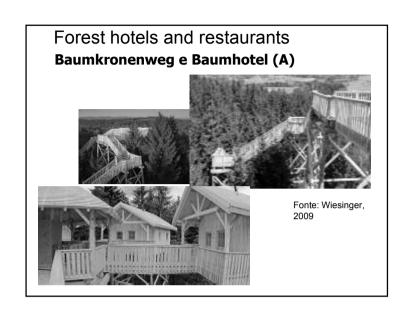


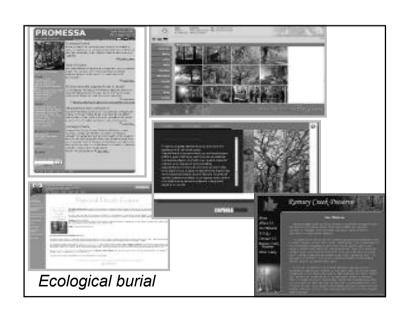


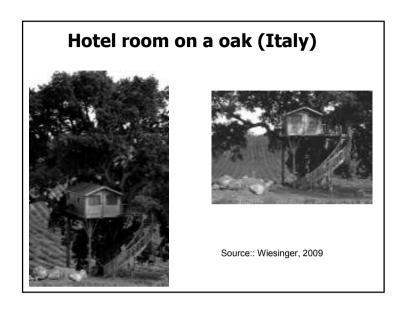


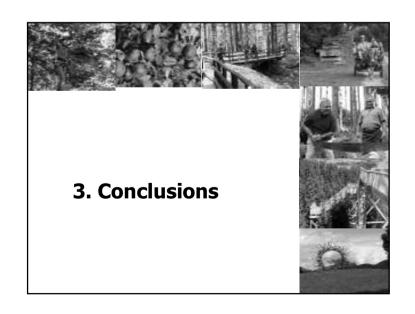












- Size of market varies largely
- Niche/medium for recreational products, large for water services
- Synergies are possible with other services/products. e.g. specialty goods, links with other products and services of the territory
- Markets are at different level of maturity
 - Recreational products: good market stability, low risks, but allocation of property rights sometime problematic
 - Water: pilot experiences, but developing new opportunities for private actors

There is the need for changing the rules and redistributing the responsibilities of SFM



• High potential, provided that (but general rules!):

- There is an entrepreneurial attitude (other policy tools are needed such as information, financing, ...)
- Cause-effect relationships have been fully clarified (different scales of problems need different approaches).
- New inventory and silvicultural treatments to optimize services supply are available (e.g. NWFPs)
- Form forest management plans at single management unit to meso-scale planning
- · Transaction costs are minimised